

LEADER AS A COACH

 In-Class Training (16 Hours 2 Days)  Live Virtual Training (12 Hours 4 Days)

Menjawab Masalah Apa?

Dalam organisasi, pemimpin merupakan seseorang yang diharapkan dapat mempengaruhi individu atau kelompok dalam mencapai sasaran organisasi. Tidak hanya itu, seorang pemimpin yang dapat dengan efektif membantu memfasilitasi individu dalam organisasi untuk mencapai sasaran individu, bermanfaat untuk kesuksesan organisasi. Diperlukan peran pemimpin dalam mengembangkan bawahannya, salah satunya lewat metode *coaching*. *Coaching* sangat bermanfaat dalam meningkatkan kinerja bukan hanya bagi *coach*, namun bagi pemimpin dan juga organisasi.

Pelatihan ini mengupas bagaimana setiap pemimpin menjalankan peran sebagai *coach* bagi bawahannya. Kemudian akan dibahas mengenai apa perbedaan metode *coaching* dengan metode pengembangan lainnya. Disamping itu, juga akan dipelajari tahapan proses *coaching*, berikut teknik-teknik *coaching* yang harus dimiliki agar bisa menjalankan peran sebagai *coach* yang ideal dalam organisasi. Di pelatihan ini juga peserta memiliki kesempatan untuk melakukan praktek *coaching* secara langsung dan mendapatkan umpan balik mengenai proses *coaching* yang dilakukan. Dengan demikian peserta dapat langsung menerapkan proses *coaching* kepada bawahannya.

Manfaat Apa yang Anda Peroleh?

Setelah selesai mengikuti program ini, peserta diharapkan mampu:

- Meningkatkan peran pemimpin dalam meningkatkan kinerja bawahan
- Memahami *coaching* sebagai sebuah pendekatan yang bisa digunakan pemimpin untuk meningkatkan kinerja bawahan
- Melakukan proses *coaching* secara sistematis kepada bawahan dengan Model GROW
- Melatih struktur komunikasi dalam *coaching*, agar proses *coaching* berjalan dengan metode yang ideal dan efektif
- Mengaplikasikan teknik-teknik dalam menciptakan proses *coaching* yang efektif

Problems to be addressed?

In an organization, a leader is someone who is expected to be able to influence an individual or group in achieving the organization's objectives. An effective leader will help an individual in the organization achieve an individual's objective, which will be beneficial for the organization's success. The company needs a leader's role in developing the subordinates, as such, by the method of coaching. This coaching is beneficial not only for coaches but also for the leader and the organization.

"Leader as A Coach" training program explores how each leader carries out his role as a coach for his subordinates. Then we will discuss what is the difference between coaching and other development methods. Besides that, the stages of the coaching process will also be studied along with the coaching techniques that must be possessed in order to be able to carry out the role as an ideal coach in the organization.

In this training program, participants also have the opportunity to practice coaching directly and get feedback on the coaching process carried out. Thus, participants can directly apply the coaching process to their subordinates.

What goals will be achieved?

Having attended this program, participants are expected to be able to:

- *Increase the role of leaders in improving the performance of subordinates*
- *Understanding coaching as an approach that leaders can use to improve subordinate performance*
- *Conducting a systematic coaching process to subordinates with the GROW Model*
- *Train the communication structure in coaching, so that the coaching process runs with an ideal and effective method*
- *Applying techniques to create an effective coaching process*

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Apa Saja yang Dibahas?

- Peran pemimpin dalam meningkatkan kinerja bawahan
- Berbagai pendekatan pengembangan bawahan beserta masing-masing perbedaannya
- *Coaching* sebagai sebuah pendekatan untuk meningkatkan kinerja dan mengoptimalkan potensi bawahan
- *Coaching* model untuk memastikan proses *coaching* berjalan dengan struktur yang tepat
- Beberapa teknik yang harus dikuasai agar pemimpin mampu melakukan *coaching* secara efektif
- Praktik *coaching*

Siapa yang Perlu Ikut

- Manajer Senior
- Manajer
- Supervisor

Program Terkait

- Managing People for Productivity
- High Performance Leadership
- Leading with Emotional Intelligence
- Strengthening Your Leadership Talent
- Effective leadership

Problem to be addressed?

- *The role of the leader in improving the performance of subordinates*
- *Various approaches to developing subordinates and their differences*
- *Coaching as an approach to improve performance and optimize the potential of subordinates*
- *Several basic skills must be mastered by leaders to be able to implement coaching effectively*
- *The coaching model to ensure that the coaching process is implemented with the appropriate structure*
- *Coaching practices*

Who should attend

- Senior Manager
- Manager
- Supervisor

Related Programs

- Managing People for Productivity
- High-Performance Leadership
- Leading with Emotional Intelligence
- Strengthening Your Leadership Talent
- Effective leadership



IDR 6,000,000

In-Class Training



IDR 3,200,000

Live Virtual Training